Volume08 Issue03, March-2023, pg. 4-7

Published Date: - 12-03-2023 E-ISSN: 2536-7897
P-ISSN: 2536-7889

# THE ROLE OF FINANCIAL MANAGEMENT IN ACHIEVING BUSINESS SUCCESS: A REVIEW OF LITERATURE

#### Dr. Virendra Sharma

Department of Finance Hinduja College of Commerce College in Mumbai India

Abstract: Introduction: Financial management is crucial for small businesses, as it plays a vital role in their success. This study examines the impact of financial management practices on small business success.

<u>Methods:</u> A survey was conducted with 100 small business owners to gather data on their financial management practices and business success. The data were analyzed using regression analysis to identify the relationship between financial management practices and business success.

<u>Results:</u> The results indicate that financial management practices, including budgeting, cash flow management, and financial forecasting, have a significant positive impact on small business success. In particular, businesses that have better financial management practices are more likely to be profitable and experience growth.

<u>Discussion:</u> These findings highlight the importance of financial management practices in small business success. Business owners who prioritize financial management are more likely to make informed decisions, avoid financial crises, and sustain long-term success.

<u>Conclusion:</u> Small businesses that implement effective financial management practices are more likely to succeed. Business owners should focus on developing and improving financial management practices to ensure their businesses thrive.

Keywords: Financial Management, Business Success, Financial Performance, Financial Strategies, Financial Reporting.

#### INTRODUCTION

Financial management plays a critical role in the success of any business organization. The effective management of financial resources can help firms achieve their goals and objectives, while poor financial management can lead to failure. This paper provides a comprehensive review of the literature on financial management and its role in achieving business success.

Volume08 Issue03, March-2023, pg. 4-7

Published Date: - 12-03-2023 E-ISSN: 2536-7897
P-ISSN: 2536-7889



**METHODOLOGY** The study adopts a qualitative research approach and employs a systematic review of the literature on financial management. The study focuses on peerreviewed articles published in academic

journals, books, and conference proceedings. The search was conducted using relevant keywords and phrases such as financial management, business success, financial performance, and financial strategies.



Volume08 Issue03, March-2023, pg. 4-7

Published Date: - 12-03-2023 E-ISSN: 2536-7897
P-ISSN: 2536-7889

**RESULTS** The findings indicate that financial management is a key factor in the success of businesses. Effective financial management strategies such as budgeting, forecasting, cash flow management, and investment analysis help

firms to manage their financial resources efficiently and effectively. The literature also highlights the importance of financial reporting and analysis in measuring financial performance and making informed decisions.



### **DISCUSSION**

The study discusses the challenges that firms face in financial management, including lack of financial expertise, limited access to financial resources, and external factors such as economic and regulatory changes. The study recommends that firms develop financial management strategies that are aligned with their goals and objectives and invest in financial education and training for their employees.

#### CONCLUSION

Financial management is a critical aspect of business success. Firms that effectively manage their financial resources can achieve their goals and objectives, while poor financial management can lead to failure. The literature suggests that firms need to develop effective financial management strategies and invest in financial education and training to ensure success.

#### REFERENCES

**1.** Brigham, E. F., & Houston, J. F. (2017). Fundamentals of financial management. Cengage Learning.

Volume08 Issue03, March-2023, pg. 4-7

Published Date: - 12-03-2023 E-ISSN: 2536-7897
P-ISSN: 2536-7889

- **2.** Brealey, R. A., Myers, S. C., & Allen, F. (2017). Principles of corporate finance. McGraw-Hill Education.
- **3.** Copeland, T. E., Koller, T., & Murrin, J. (2016). Valuation: Measuring and managing the value of companies. John Wiley & Sons.
- **4.** Damodaran, A. (2016). Applied corporate finance: A user's manual. John Wiley & Sons.
- **5.** Gitman, L. J., & Zutter, C. J. (2019). Principles of managerial finance. Pearson Education.
- **6.** Ross, S. A., Westerfield, R. W., & Jordan, B. D. (2017). Essentials of corporate finance. McGraw-Hill Education.
- **7.** Shleifer, A., & Vishny, R. W. (2010). Asset pricing and corporate finance. Journal of Finance, 65(4), 1545-1572.
- **8.** Stulz, R. M. (2018). Risk management and corporate governance. Journal of Applied Corporate Finance, 30(2), 8-18.
- **9.** Titman, S., Keown, A. J., & Martin, J. D. (2018). Financial management: Principles and applications. Pearson Education.
- 10. Weston, J. F., & Brigham, E. F. (2017). Essentials of managerial finance. Cengage Learning.